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US & Global Legal IT News

## Silicon Valley firm goes for Sharepoint DMS

Silicon Valley-based Fenwick & West LLP (with 700 users including 300 attorneys) has become the first US law firm to place an order with the Sword Group for its new Excalibur document management system. What makes this stand out from other DMS deals is Excalibur is built on a Microsoft Sharepoint 2010 platform. The system was originally developed by London law firm Lewis Silkin and has already divided the UK legal IT community between the supporters of 'traditional' DMS products and those who believe Microsoft products (not just Sharepoint but also Dynamics CRM and AX) are poised to underpin all legal front and back office applications.

## Elite buys Whitehill assets

Following its earlier Kleinmundo acquisition, Elite has now bought select assets of Oracle Legal Services. These include Whitehill Enterprise, previously branded as Elite Document Studio, and Whitehill Pre-Bill, previously branded as Elite Paperless Proforma. There is no mention of the Whitehill One product in the announcement but Elite has also retained some former Whitehill staff.

- Another recent Thomson Reuters acquisition – the Pangea3 legal process outsourcing business – has opened new offices in Texas.

## Litéra adds 30 new firms

Litéra reports demand is 'skyrocketing' for its portfolio of document lifecycle management systems (including redlining, document automation and metadata cleaning) with 30 law firms placing orders during Q1 of this year. Recent wins include Paul Weiss Rifkind Wharton & Garrison, Brown Rudnick and Marshall Gerstein & Borun.

## Smart Time gets Silverlight

Smart WebParts this week announced that the latest upgrade to its time recording software – Smart Time v3.5 – has a Microsoft Silverlight user interface, offering an iPhone-like user experience, as well as a new time entry module.

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## June's wins, deals and rollouts

**Two wins for Carpe Diem** The Carpe Diem time recording system (now part of the Tikit Group) has notched up two more wins. Akin Gump Strauss Hauer & Field, with 800 attorneys and 14 offices, has selected Carpe Diem Enterprise as its global time recording platform. Meanwhile McCarthy Tétrault in Canada has selected Carpe Diem Mobile as its time tracking system for lawyers on the move needing realtime time capture on their Blackberrys.

**StoredIQ gets part in the movies** MGM Studios is using StoredIQ's Information Intelligence Platform for inhouse ediscovery operations, particularly in relation to the IP field over copyright disputes, trademarks and idea submission claims. StoredIQ will give MGM the ability to locate, analyze and act on unstructured ESI without needing to do formal collections and indexing with each claim.

**First To File fluidics** Fluidigm Corporation, who develop microfluidic systems for the life science and agricultural biotech industries, has selected First To File's Electronic File Room patents document management service to help automate and enhance the company's patent protection activities.

**Keno Kozie win + deal** Brown McCarroll, a 150 attorney firm with offices across Texas, has selected Keno Kozie to provide after-hours and supplemental help desk support for the firm's staff.

- Keno Kozie has joined the NetDocuments channel partner program, so customers can now also take advantage of a cloud-based SaaS document management service accessible through desktop ➡

laptop, iPad, iPhone, Android and similar devices.

**Trio of kCura wins** Milwaukee-based Reinhart Boerner Van Duren has deployed kCura's Relativity ediscovery review platform on a firmwide basis. Buchalter Nemer has also bought relativity via kCura reseller Evolve Discovery. And Milberg LLP has extended its inhouse ediscovery capabilities by buying kCura's Method legal hold management and risk assessment system.

- kCura last week launched v7 of its Relativity system. New features include email threading, plus improvements in performance and scalability, native file viewing, redaction navigation and the management of keyword lists

**Australia buy FWBS x 2** In global news, the 240 lawyer Australian law firm Moray & Agnew has chosen the MatterCenter system from FWBS as its new document creation/automation, matter and calendar management platform. The system, which is fully embedded within Microsoft Office 2010, is being integrated with the firm's Aderant Expert PMS and Autonomy iManage DMS.

And McCabe Terrill, another Australian law firm, has selected MatterCenter (effectively as a portal embedded within Office) to provide a matter-centric view of data stored in different information systems around the firm. [+ see back page](#)

## Aderant previews v8.0

At last month's user conference in Orlando, Aderant previewed Expert Release 8.0, the next version of its business and financial management system due for release in Q3, 2011. New features included an enhanced suite of time management applications.

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## BREAKING NEWS BLOG



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## Recommind patents predictive coding

Recommind last week was awarded a US patent covering systems and methods for iterative computer-assisted/expedited document analysis and review. The patent therefore protects the 'predictive coding' technology and workflow that lies at the heart of Recommind's ediscovery system.

Apart from the obvious benefit (it gives Recommind, its customers and its partners exclusive rights to use, host and sell systems and processes for iterative, computer expedited document review) company vice president Craig Carpenter said it would provide valuable clarity and differentiation in the ediscovery market and help separate Recommind from the rest of the crowd of vendors making unsubstantiated claims about their systems.

Carpenter added that not only is predictive coding gaining acceptance as the future of document review but over the next three-to-five years is likely to become part of the mainstream IT environment, with ediscovery and compliance being integrated within the broader information storage and management framework.

- In other Recommind news... the company has formed a strategic alliance with LexisNexis to provide a hosted ediscovery service. Under the deal, which only relates to the US arm of LexisNexis, users of LexisNexis Hosted Litigation Solutions will now be able to use Axcelerate On-Demand, the hosted version of Recomminds Axcelerate ediscovery review and analysis product.

And, Recommind has also partnered with Smarsh Inc. The deal will allow Smarsh customers to export email archive data directly into Recommind's Axcelerate On-Demand system for ediscovery ➡

➡ processing, review, analysis and production.  
[www.recommind.com](http://www.recommind.com) + [www.smarsh.com](http://www.smarsh.com)

## IntApp + Elite deal on way ?

We are hearing reports that at this week's Elite User Conference, Elite will formally announce the expansion of their long-standing partnership with IntApp and will be designation IntApp's TimeBuilder software as their time capture solution of choice for the Elite Enterprise and Elite 3E systems. Full details to follow on the Orange Rag blog.

## News in brief

**There's an app for it** Select\* Associates now supports the Apple iPad platform and can deliver cash forecasting and projections functionality through its Star\* targetCash application.

**Stevie nomination** Datacert's Passport platform for inhouse legal departments and corporate counsel has been named as a finalist in this month's American Business Awards (the *Stevies*) in the new computer software product or service category.

**The Wilson Optimizer** Wilson Legal Solutions has partnered with Invoice Solutions to develop the Invoice Optimizer system. Compatible with LEDES (Legal Electronic Data Exchange Standard), it prescreens law firm invoices and flags entries that don't comply with client guidelines, so firms can streamline and improve ebilling processes. Invoice Optimizer integrates with Elite software and is being demonstrated at this week's Elite User Conference.



An insider's view into doing business  
in the legal technology space

## New product launches

**Cyber-squat rules** Compulaw has supplemented its collection of intellectual property offerings with a new set of rules covering the ICANN uniform domain name dispute resolution policy procedures for dealing with cyber-squatting disputes.

**Email attachment sync** In the latest upgrade to its server-based metadata cleaning system – Protect Server v2.1 – Workshare has included an Exchange Server plug-in that synchronizes outbound emails and their attachments with the versions received by internal recipients. The upgrade means both internal and external recipients receive the same version of attachments, thereby helping organizations to preserve the document chain of custody.

## New hires, people & places

**Mark Barker** has joined the executive team at **DocAuto** as director of development with responsibility for coordinating the company's multiple development teams using a combination of Agile and similar development management methodologies. **Paul Grabowski**, who for the past 10 years has held senior marketing and business development roles in major law firms, has joined the **Hildebrandt Baker Robbins** consultancy as senior director of business development and marketing. **Intelliteach** has hired **Krista Ciccozzi** as director of service desk operations. A veteran of the tech support industry, prior to joining Intelliteach she was director of technical support at Carestream, the manufacturer of Kodak Dental Systems.

Meanwhile in the ediscovery sector: **Garvin Boyd** has joined Houston-based **Trial Solutions** as vice president of sales; TCDI has recruited **Tammy Bowers Andrew** and **David Martyn** as project managers; and Florida-based **Credence Corporation** has opened new offices in Downtown Miami

↔ and hired **Alex Feierman** to run them.

**Nuix** has announced a major expansion of its sales team with the recruitment of Virginia Briody (previously with Tymetrix) as regional VP with responsibility for sales in New England and Canada; **Mark McGarvey** (previously with Autonomy Zantaz) is Nuix's new regional VP for the New York region and **Peter Morse** and **Jill Brown** (both previously with CT Summation) join as regional sales managers. Finally, **Document Technologies Inc** (DTI) has announced three new appointments: **Ed Cruz** is DTI's new Northern California regional director, managing the company's new San Francisco ediscovery facility and **Susan L Aldworth** and **James R Satterley** have joined as directors of sales for DTI's Mid-Atlantic region facilities management business.





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## ALTi coming to ILTA

The American Legal Technology Insider (ALTi) team, including editor Charles Christian and business development director Philip Woolley will be in Nashville in August for the ILTA conference. We're flagging this now because along with a special ILTA preview, we plan to produce a free, hard-copy issue of the newsletter for distribution at the show. For details of editorial & advertising opportunities email [iltaspecial@legaltechnology.com](mailto:iltaspecial@legaltechnology.com)

## More wins & rollouts

**Edwards Angell choose OneView** AmLaw 100 law firm Edwards Angell Palmer & Dodge has signed up with Hubbard One to move to the Microsoft Sharepoint-based XMLAW OneView Connect platform to support a major upgrade of the firm's intranet.

**Crowley Fleck iManage deal** Faced with a widely dispersed workforce (with offices in Montana and North Dakota plus attorneys working out of Wyoming, South Dakota, Idaho, Minnesota, Iowa and Nebraska) Crowley Fleck PLLP has selected Autonomy iManage Worksite to provide a collaborative environment for storing all case and matter documents, as well as a system for tracking updates, milestones and client communications.

**Transatlantic pick Clearwell** With the traditional way of managing legal hold notices via email and spreadsheets now increasingly untenable, New York-based Transatlantic Reinsurance has selected Clearwell's legal hold module to streamline and manage its electronic data preservation operations.

**Worldox site upgrades** Cleveland law firm and long-time Worldox DMS user Calfee Halter & Griswold has upgraded to Worldox GX2 with its new Workspaces Module feature.

**BASF selects doeLEGAL** The North American subsidiary of the chemical company BASF has selected ASCENT from doeLEGAL as its new legal spend management platform.

## American Legal Technology Insider

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